

## **ROBERT L. BYRD, PRESIDENT & CEO**

Bob is a Jedi Master of government arts with long practice as the legislator he once was and the lobbyist he is.

When the confusion, the divide and the intricacies are at their worst, if anyone can be counted upon to pick his way through, it is Bob.

One of Bob's most memorable legislative achievements was the legalization of slot machines at the state's racetracks.

Bob can provide expert advice on legislation, government contracts, regulatory review, local government matters and congressional action and see it through by getting to the right people at the right time with the right touch.

Bob has the background to work with everyone, from his days as a state representative with a blue-collar constituency to his time as the vice president and chief lobbyist of the Delaware State Chamber of Commerce.

His leadership talents were recognized by his fellow legislators, who elected him the majority whip in the Delaware House of Representatives, and by Governor Ruth Ann Minner, who appointed him as the chair of the Delaware Economic & Financial Advisory Council, the panel responsible for the revenue projections that have kept the state's multi-billion-dollar budget balanced year after year.

Bob's list of clients in Delaware is unequalled. It includes Aetna, Anheuser-Busch, Dover Downs Hotel & Casino, the Maritime Exchange for the Delaware River & Bay, and the Medical Society of Delaware.

Bob attended Troy University in Alabama and served in the Delaware National Guard. He has been to every presidential inauguration since 1964. When his high school put on "Harvey" as the play in Bob's senior year, he acted the part of Elwood P. Dowd, the character who could see the six-foot-tall rabbit.

