



Greenworks Lending Closes First C-PACE Deal in Delaware

Greenworks Lending, the nation's leading provider of Commercial Property Assessed Clean Energy (C-PACE) financing, closed the first C-PACE deal in the state of Delaware. The state's first use of C-PACE financing will be to provide upfront capital for energy efficient upgrades to Wilmington's historical DuPont building. The C-PACE financing for the DuPont building is the first use of the Energize Delaware C-PACE program which is administered by the Delaware Sustainable Energy Utility, Inc.

The building, a hallmark of downtown Wilmington, was originally constructed in 1908 and had been the longtime corporate home to El DuPont du Nemours until 2015. Today, the building is the global headquarters for The Chemours Company (Chemours) (NYSE: CC), a global chemistry company. At approximately 1,000,000 square feet and taking up an entire city block, the building has been undergoing significant renovations since The Buccini/Pollin Group purchased it in 2017. When completed, the space will be a modern, mixed-use facility consisting of a hotel, luxury apartments, a theatre, retail space, and Class A office space.

The financing will be used to cover multiple energy efficiency measures including chiller plant replacement, boiler replacement, and cooling tower refurbishment. For this project, the contractor selected Trane® CenTraVac™ chillers with Opteon™ XP30 (R-514A) refrigerant developed and produced by Chemours. Opteon™ XP30 is a non-flammable refrigerant that enables excellent energy performance, with ultra-low (<10) global warming potential.

These upgrades will deliver estimated savings of \$14,217,721 over the equipment's lifespan while also delivering environmental benefits equivalent to reducing 2,670 metric tons of CO2 emissions annually.

"PACE financing closes a significant gap in the market for funding energy efficiency projects for commercial properties," said Doug Edwards of Seiberlich Trane Energy Services, the contractor on the project. "We have been working for years to bring PACE to Delaware and are so excited to finally make this new program a reality for the building owners and tenants of the historic DuPont Building. This project will create many local jobs and will significantly lower the property's carbon footprint. It's an exciting win-win for all parties involved."

Tony DePrima, Executive Director of Energize Delaware stated, "We are really excited about our first closing, this would not be possible without the strong support of Matt Meyer, New Castle County (DE) Executive and the whole County Council, we hope to expand the program in Sussex and Kent Counties this year."

Karins and Associates Announces New Maryland Office Space to Support Rapid Growth

Karins and Associates, a leading engineering and surveying firm headquartered in Newark, DE, expanded and relocated its Maryland office.

"This is an exciting time for our team," said Dev Sitaram, president. "This move supports our business strategy for growth and our commitment to providing superior customer service and advanced technology solutions to our clients."

The Maryland office expanded to much needed larger space for growing staffing requirements at 109 E. Jarrettsville Road, Suite G, Forest Hill, Maryland.

Karins and Associates has been on an upward trajectory in recent years.

Karins acquired Momenee, Inc, a Pennsylvania surveying and engineering company, in 2016, and opened branch offices in Exton, PA, and Edgewood, MD, in 2018. This has prepared Karins

for additional expansion into the Mid-Atlantic region. With the relocation of the Maryland office in 2020, Karins is poised to serve its growing client base of local and national clients, with room for exponential growth.

Karins is also certified as a Minority Business Enterprise (MBE) with the State of Delaware, a Disadvantaged Business Enterprise (DBE) with the Delaware Department of Transportation, a DBE with the State of Pennsylvania, an MBE with the City of Philadelphia, a DBE with the State of Maryland, and a Small Minority-Owned firm with the federal government.



Dr. Joseph Olekszyk inducted into Nanticoke Physician Hall of Fame

On Tuesday, January 21, 2020 Nanticoke Memorial Hospital along with many family, friends and colleagues gathered to pay tribute to Dr. Joseph P. Olekszyk by inducting him into the Nanticoke Memorial Hospital Physician Hall of Fame.

The Hall of Fame recognizes and honors physicians who have served their communities with dedication and distinction and who have made significant contributions to the provision and improvement of healthcare in Western Sussex County. Dr. Olekszyk has proudly provided Otolaryngology (Ear, Nose and Throat) services for over 30 years to the Western Sussex County community through his private practice and at Nanticoke Memorial Hospital.

The proceeds of this event totaled over \$5,000. These proceeds were donated in Dr. Olekszyk's name to the Philadelphia College of Osteopathic Medicine and the University of Pennsylvania for research in hepatology and organ transplantation.

Nanticoke is grateful to Dr. Olekszyk for his many years of dedicated service to our community. "The care Dr. Olekszyk has provided to his patients has been extraordinary," said Penny Short, MSM, BSN, RN, President of Nanticoke Memorial Hospital. "We are humbled that Dr. Olekszyk chose our community all those years ago. We are forever grateful for his dedication to his patients and to our hospital. We can never say thank you enough to Dr. Olekszyk and his wife Pat for all they have done for our hospital and for Seaford."

Relaunch of DART Adopt-A-Shelter Program

Delaware Transit Corporation (DTC) relaunched its DART Adopt-A-Shelter

Easterseals = A Lifetime of Services

Students at John M. Clayton Elementary school have come to expect Alex Layton's smiling face when they visit their school library. After all, Alex has been their library assistant for nine years. Twenty-eight-year-old Alex landed his dream job shortly after graduation thanks to Easterseals Supported Employment program.

"The library has been a perfect job. It is well respected and he has mastered his position," Alex's mom, Debbie who volunteers in the library, says. Debbie laughs as she shares what the kids have to say about the fact that Alex is the computer whiz, while she is in charge of putting books away. "All the kids like to say that Mr. Alex is the brains and Miss Debbie is the brawn."

Alex's experience with Easterseals Delaware & Maryland's Eastern Shore is not new, in fact it spans many decades as he started receiving services when he was under the age of one. He was born with Cerebral Palsy and when his mom realized he was not meeting his milestones like his peers; she knew she needed help so he could be the best he can be. The therapy he received with Easterseals

Children's Therapy Services set the foundation for the bright future he now lives today.

"Easterseals has always met Alex's needs from the time he was an infant to this time in his life. From assis-

tive technology to physical therapy to help him be more independent, they have always been there and I know they will always be there," Debbie says. "Alex is a 28-year-old guy like everyone else. He likes the same things like sports and cars. He just does some things a little differently."

Alex adds, "I just want to try to live a normal life."



program. The primary focus of the program is to enlist schools, community organizations and business partners to assist in providing attractive and inviting bus shelters for our customers.

John Sisson, DTC CEO stated, "We are excited to relaunch our Adopt-A-Shelter Program. While we continue

to welcome community-based organizations and businesses, we would also like to attract schools, both public and private, to showcase their school spirit on our shelters through art. Artistic creation and adopting a shelter are a winning combination, bringing recognition to the essential role public

transit plays in improving Delaware's quality of life."

All adopted shelters can display artwork defining the school, group or individual supporting the location. The Adopt-A-Shelter agreement allows the shelter adopter to determine the maintenance schedule or agree on a schedule set by DART. DART believes that these partnerships will result in more attractive and appealing shelter environments for riders while also reducing the number of incidents and associated costs of vandalism. It is also an opportunity for schools, individuals and/or groups to be publicly recognized for their contribution to the community.

To learn more about the Adopt-A-Shelter Program, visit DartFirstState.com, or contact Lerrissa Boardley, Marketing, and Communications & Outreach Specialist at 302-576-6016 or DOT_Marketing@delaware.gov.

The Buccini/Pollin Group Welcomes Marlette Funding as New Anchor Tenant to The Concord

Wilmington-based developer, owner, and manager, The Buccini/Pollin Group, Inc. (BPG) is pleased to welcome Marlette Funding, LLC to The Concord at 3419 Silverside Road. Marlette, developer and operator of the Best Egg consumer-lending platform has signed a long-term lease for 60,000 square feet of built-to-suit (BTS) Class A office space in the redeveloped mixed-use community formerly known as Concord Plaza.

The new office space will be leased entirely to Marlette, making the fintech company the newest anchor tenant in the office park. BPGS Construction will manage the construction of the 3-story building, which is expected to be completed in the 2nd quarter of 2021. Since BPG

purchased the development in late 2003, over \$100 million in renovations have been completed.

"Marlette Funding has called Wilmington home since 2013 when our company started with just two employees and roughly 100 square feet. With this new space, we will have room for more than 400 employees," shared Jeffrey Meiler, CEO of Marlette Funding. "As our company grows, we remain dedicated to bringing new employment opportunities to the Wilmington community and investing in the area as a growing fintech hub."

"Marlette Funding is just the kind of company that we want to stay in Delaware," said Governor John Carney. "They are innovative, growing, and adding jobs. Delaware has a world-class workforce, a central location, and a quality of life that is second to none. The fact remains that Delaware is a great place for Marlette and businesses of all sizes to put down roots, grow, and create good-paying jobs."

Brandywine Valley SPCA Opens New Location in Dover

The Brandywine Valley SPCA (BVSPCA) held a Grand Opening celebration to mark the first day opened for its new location in Dover to serve Kent County. The new facility includes an adoption center, stray dog holding, a low-cost veterinary clinic, and opportunities for families to get involved through volunteering, fostering and humane education. The Dover Campus completes the BVSPCA's strategic plan to open a full-service facility in each county.

"We're proud to have achieved this milestone for the pets and pet families of Delaware," said Adam Lamb, BVSPCA CEO. "We can now provide comprehensive, high quality, consistent resources

across the state, and Kent County will finally have access to many services currently lacking in this area."

The Dover Campus addresses several unmet needs in the Kent County community. They include low-cost veterinary services; intake intervention programs, such as a pet food pantry and behavior counseling for owned pets; and humane education initiatives, such birthday parties and service projects that help the animals. The facility also houses stray dogs in their hold period as part of the BVSPCA contract with the Delaware Office of Animal Welfare (OAW) to provide state-wide animal services.

The Dover Campus is located at 1757 Horsepond Road. Previously an animal shelter that sat unused for many years, the BVSPCA renovated and upgraded the site to include the latest in progressive animal sheltering and modern veterinary technology. The Dover Campus is the fifth BVSPCA location.

Delaware Zoological Society Launches New Capital Campaign: Our Zoo Re-imagined

For nearly 115 years, the Brandywine Zoo has been an iconic regional landmark and a beloved destination for generations of Delawareans. Now, this treasured jewel is undergoing significant changes as part of the Zoo's Master Plan. This Plan re-imagines the Zoo with a balanced approach between infrastructure, guest services and modern animal habitats. As the Plan unfolds, there will be both public and behind-the-scenes changes. To help accomplish this transformation, the Delaware Zoological Society, the Brandywine Zoo's nonprofit partner organization, has launched a capital fundraising campaign: Our Zoo Re-imagined.

This \$5 million capital campaign will fund Phase Three of the Master Plan, resulting in a dramatic new entryway—expanding the Zoo’s footprint, and a new South American Wetlands Habitat that will include several animal species, such as, flamingos, sloths, and the world’s smallest deer, the Southern Pudu. “The face of our Zoo is about to change,” states Megan McGlinchey, honorary campaign co-chair, “and, change is good. Our re-imagined Zoo will enhance animal welfare, improve visitor experiences and strengthen our conservation education and outreach programs.” McGlinchey adds, “It will also contribute to the growth and energy of our community.”

The Brandywine Zoo is a true public-private partnership; the care and management of the Zoo’s land and animals is managed by The Delaware Department of Natural Resources & Environmental Control (DNREC) and fundraising and business operations are managed by the Delaware Zoological Society.

DNREC has already committed \$5 million to finish the first two phases of the plan. The multi-level Madagascar Habitat is under construction and expected to open later this year. Work will start on the animal wellness building in late 2020/early 2021. This modern care and quarantine building is necessary for acclimating new animals and for providing on-going veterinary care. To date, DNREC has completed upgrades to the Andean Condor viewing area, an improved farmyard interaction space, and several interactive play-and-learn areas, including the Honeybee Station.



ChristianaCare Selects Town of Whitehall for New Primary Care Practice

The Town of Whitehall, the first town to be created in Delaware in over a century, is pleased to announce that ChristianaCare is the lead occupant of the Whitehall Wellness and Professional Center.

EDiS Company, one of the two partners at Whitehall, is developing the Wellness and Professional Center. Strategically positioned across from the new 800-student Lorewood Grove Elementary School, the 20,000-square-foot center designed by Architectural Alliance will serve as a pillar of health for Whitehall and the greater community. In the planning phase for more than a decade, this facility speaks to the philosophy of Whitehall to build a better community through health. Wellness will now literally sit at the intersection of community and education as this facility will take center stage in the town center.

“Along with my partners at EDiS and at Eastern States Development, we have been incrementally weaving together the fabric of a town that will last into the next century. We are honored that ChristianaCare supports our vision,” said Brian DiSabatino, Town Founder.

ChristianaCare will offer primary care at this new location, plus additional health care services that are still being planned.

“We are on a mission to deliver the right care, at the right place for everyone, in all the communities we serve,” said Mike Eppehimer, MHSA, FACHE, president of the ChristianaCare Medical Group. “Being situated in the center of Delaware’s newest walkable and bikeable community enables us to serve our neighbors in the most literal sense. We look forward to being expert, caring partners in health to the families of Whitehall and the surrounding neighborhoods.”

The new facility is expected to open in 2021.

ChristianaCare, which currently has 17 primary care practices throughout the region, will occupy 10,000 square feet on the ground level of the Whitehall Wellness and Professional Center. Additional tenants are expected to be announced soon. EDiS Company, the developer and design-builder, is currently vetting proposals from other interested tenants.