



BY THE NUMBERS

SINCE

1837

MEMBERS

1,118

INDUSTRY

8% Manufacturing

6% Healthcare

10% Construction & Real Estate

34% Professional Services

5% Public Sector

9% Nonprofit

28% Other

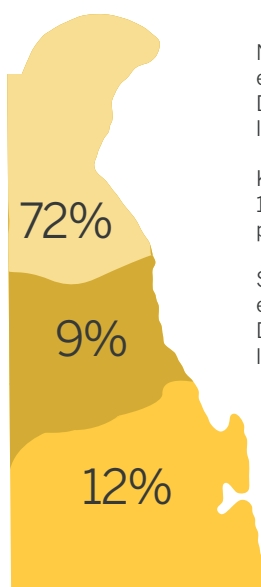
RETENTION

92%

"I had a company contact me about helping with a piece of legislation. When I asked how they found my company, they said they found us online and saw we were involved with the Delaware State Chamber. They ultimately chose our company for the job because they have more success when they work with companies who are members of chambers of commerce."

Bob Byrd
The Byrd Group, LLC

LOCATION



New Castle County employs 68% of Delaware's private labor force

Kent County employs 12% of Delaware's private labor force

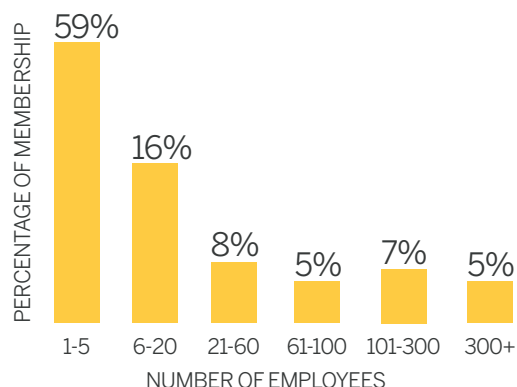
Sussex County employs 20% of Delaware's private labor force

*8% members are out-of-state

"Our involvement on the board and committees gives us a voice to assist with important legislation; our online and print advertising, along with our media releases being shared, gives us visibility; our event sponsorships give us a way to support important business initiatives; and attending events gives us an opportunity to network in our community. It's more than just being members, it's being active members that makes a difference!"

Jenni Jones
Belfint, Lyons & Shuman, CPAs

COMPANY SIZE



"Some businesses don't have the capacity to hire a lobbyist or representatives to be in Dover all the time. The State Chamber hits the most important issues on a regular basis so those businesses that are members of the Chamber can be confident their interests are being looked at, reviewed and asserted in Dover."

Bob Perkins
Delaware Business Roundtable