



# Communication. Collaboration. Chemistry.

Meet Adesis, the small molecule chemist experts

BY HELEN STIMSON

RELIABLY AND SAFELY SOLVING the toughest, most complex chemistry problems in partnership with our clients is the core purpose of Adesis. We specialize in organic and organometallic synthesis – in milligrams to multikilogram quantities – and provide expertise in early stage research, scale-up and development, and specialty manufacturing. We help clients accelerate their research and manufacturing goals.

The vision began in 2004. Chemist Andrew Cottone, PhD, now leads Adesis with 110 highly qualified chemists, known and respected for their brilliance and an openness to collaborate and adapt. Through

a 17-year strategic expansion, the company has retained its original culture, anchored in ethics, integrity, values, family, transparency, speed, safety and trust.

### Responding to COVID

We've also kept our operation based in Delaware. Adesis is a proud corporate citizen of The First State. During the COVID pandemic, our chemistry teams made and distributed hand-sanitizer, and donated personal protective equipment to those providing essential services

**CHAIRMAN  
LEVEL  
SPONSOR**

**183<sup>RD</sup>  
ANNUAL  
DINNER**

beyond hospitals, such as food banks, homeless shelters and senior homes. Our chemists also made sure that all client R&D projects continued, uninterrupted.

"The Adesis team's efficient, customer-focused response during the pandemic has been remarkable," said Christopher Kulp, chief commercial officer at Richman Chemical Inc. "Using a staggered resource and consistent communication approach, disruptions to on-going development and scale-up projects were prevented from the very onset of the crisis. Rather than 'throwing their hands up,' it was obvious that leadership at Adesis had implemented a plan to handle such a scenario, and the buy-in from business development, project management, and scientific personnel is clearly evident!"

### Speed and Safety – Trust Us with Your Chemistry

Adesis is one of the few companies that can turn a difficult whiteboard chemistry concept into a physical product. Unlike other labs that require lead time or put projects in a queue, our turnaround times are recognized as being among the fastest in the industry. If a client needs more chemists, expertise or equipment, we pivot quickly to provide the necessary facilities and specialist brainpower to address any challenge and keep the project moving. When clients say 'let's begin,' we have already started.

The companion to this remarkable speed is our commitment to safety.

The Adesis Facility Safety Program is designed to constantly raise the level of awareness of safe work practices, from the Emergency Action Plan to the Chemical Hygiene Plan. This vigilance extends to the protection of client patents and intellectual property. Backed by the effective use of systems, security and formalized processes, client confidentiality is always a priority.

### Expanding R&D Capacity

The innovative compounds developed for clients by Adesis have found use in life-enhancing oncology, anti-infective, animal treatment, central nervous system, immunotherapy, therapeutic, ophthalmic, biomarkers, skin care, catalysts and other applications.

Chemists rarely leave Adesis. This high retention rate translates into a huge benefit for clients – a long institutional memory. Our teams develop an understanding of a client's chemistry or process, eliminating lengthy project on-boarding. Our chemists function as an extension of our clients' own R&D teams, sometimes working together for decades.

We offer true collaboration with exceptional chemistry teams. In Adesis' hands, the science is not complicated. ■



**Helen Stimson** is the chief operating officer at Adesis, Inc.

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